AGENT SCHEDULE

Compensation & Fee Summary

Unless otherwise stated, amounts are charged per closed transaction. **"GCI"** means Gross Commission Income: the total commission earned on a transaction side before any referral fees, Company fees, or other deductions. A **"transaction side"** is the listing side or the buyer/tenant side of a transaction; each side is calculated separately.

100%	$100	$0	Included
of GCI on agent-sourced business	flat monthly fee	annual Company or REALTOR® dues	Company-provided technology

AGENT

Agent-Sourced Business
Agent receives 100% of GCI

Applies to business originated by the Agent through the Agent's own prospecting, sphere of influence, referrals, marketing, or other personal business-development activities. Any outside referral or relocation fee is deducted from GCI first.

Monthly Fee
$100

Due on the first day of each month, in advance, for each month or part of a month the Agent is affiliated with the Company.

Risk Management Fee (Errors & Omissions)
$10 per $1,000 of transaction-side GCI, minimum $50 per transaction side

Charged at closing on each transaction side, calculated on GCI before any referral fee or other deduction.

Technology
Included

Company-provided technology is included at no separate recurring technology charge. Specific products and services are subject to Company policy and availability.

Annual Dues
None

No recurring annual Company or REALTOR® dues are charged. This does not include MLS, or similar third-party charges for which the Agent may be responsible.

OPTIONAL SERVICES & PROGRAMS

Company-Generated Business

50% Agent / 50% Company

Applies to leads, prospects, or business opportunities provided by the Company or an affiliated referral entity. Any referral fee or lead-acquisition cost that the Company is required to pay will first be deducted from GCI. The remaining GCI will then be divided 50% to the Agent and 50% to the Company.

Transaction Coordinator

$250 per transaction side

Optional contract-to-closing coordination elected by the Agent per transaction side. The $250 fee is deducted from commissions at closing and is not charged if the transaction does not close. Additional optional administrative support (scheduling inspections and appointments, preparing repair requests, preparing addendums) is charged when performed, whether or not the transaction closes.

Mentorship Program

Mentorship Referral Fee: an agreed percentage of GCI from an agreed number of the Mentee's first closed purchase or sale transactions, payable to the Company

Optional program in which the Mentee works with an experienced agent or Broker (Mentor) for a negotiated fee and an agreed period of time. The fee, duration, and scope of mentoring are established by agreement between the Mentee and the Company.

CLIENT

Listing & Buyer Representation

Negotiable

Applies to listing and buyer representation agreements entered into between the client and the Company. Compensation is negotiable and shall be established by the Agent and client in a written agreement.

Client Document Processing & Storage Fee

Sale transaction: $349
Rental transaction: $199

In addition to any negotiated compensation, the Company charges the client a document-processing and storage fee for transaction administration, document review, compliance oversight, electronic storage, and record retention. If the Agent waives this client charge, the Agent remains responsible for paying the waived amount to the Company.

REFERRALS FROM AGENTS

Client Referrals From Agent To Company

Agent receives 35% of Gross Commission Income

Agents who prefer not to actively represent buyers or sellers in real estate transactions may refer prospective clients to the Company. Referral compensation is earned only after the transaction successfully closes and the Company receives the applicable commission.