Compensation & Fee Summary

Unless otherwise stated, amounts are charged per closed transaction. “GCI” means Gross Commission Income.

AGENT

Category	Compensation / Fee	Description
Agent-Sourced Business	**Agent receives 100% of GCI, less the applicable transaction fee:** • **Sale transaction: $399** • **Rental transaction: $199**	Applies to business originated by the Agent through the Agent’s own prospecting, sphere of influence, referrals, marketing, or other personal business-development activities.
Errors & Omissions Insurance	**Included**	Includes participation in the Company’s E&O insurance coverage and risk-management program, subject to the terms, limitations, exclusions, deductibles, and other requirements of the applicable policy and Company policies.
Technology	**Included**	Company-provided technology is included at no separate recurring technology charge. Specific products and services are subject to Company policy and availability.
Monthly Fee	**None**	No recurring monthly fee is charged.
Annual Dues	**None**	No recurring annual Company or REALTOR® dues are charged. This does not include MLS, or similar third-party charges for which the Agent may be responsible.

Copyright © 2026 List n Show IP LLC

Compensation & Fee Summary

OPTIONAL SERVICES & PROGRAMS

Category	Compensation / Fee	Description
Company-Generated Business	**50% Agent / 50% Company**	Applies to leads, prospects, or business opportunities provided by the Company or an affiliated referral entity. Any referral fee or lead-acquisition cost that the Company is required to pay will first be deducted from GCI. The remaining GCI will then be divided 50% to the Agent and 50% to the Company. (GCI – required referral or lead-acquisition cost = amount subject to the 50/50 split.)
Transaction Coordination	• **Standard transaction coordination: $199 per transaction** • **Transaction coordination with listing upload: $249 per transaction** • **Dual-side transaction coordination: $249 per transaction** • **Dual-side transaction coordination with listing upload: $299 per transaction**	Optional transaction coordination assistance selected by the Agent. Fees apply according to the service level selected.
Mentorship Program	**50% of the Gross Commission Income (GCI) from the Mentee's first closed purchase or sale transaction**	Optional program for newly affiliated Agents who desire additional coaching and hands-on training from an experienced Mentor. The Mentor provides guidance through the Mentee's first closed purchase or sale transaction.

Copyright © 2026 List n Show IP LLC

Compensation & Fee Summary

CLIENT

Category	Compensation / Fee	Description
Listing & Buyer Representation	**Negotiable**	Applies to listing and buyer representation agreements entered into between the client and the Company. Compensation is negotiable and shall be established by the Agent and client in a written agreement.
Client Document Processing & Storage Fee	• **Sale transaction: $349** • **Rental transaction: $199**	In addition to any negotiated compensation, the Company charges the client a document-processing and storage fee for transaction administration, document review, compliance oversight, electronic storage, and record retention. If the Agent waives this client charge, the Agent remains responsible for paying the waived amount to the Company.

REFERRALS FROM AGENTS

Category	Compensation / Fee	Description
Client Referrals From Agent To Company	**Agent Receives: 35% of Gross Commission Income**	Agents who prefer not to actively represent buyers or sellers in real estate transactions may refer prospective clients to the Company. Referral compensation is earned only after the transaction successfully closes and the Company receives the applicable commission.

Copyright © 2026 List n Show IP LLC