List n Show

BUYER OVERVIEW

BUYING A HOME, MADE CLEAR.

It's more than finding the right property: your List n Show™ agent guides you from your first consultation through an accepted offer and closing.

YOUR PATH TO CLOSING

01	02	03	04	05	06
Buyer consultation	Get pre-qualified or pre-approved	Find & tour properties	Prepare & submit an offer	Negotiate on your behalf	Guide you to closing

NOTICES YOU'LL RECEIVE

Informational only: no signature required.

- Inspections & Investigations Advisory
- Real Estate Disclosure Notice
- Connecticut Buyer Agency Policy
- Broker Commission Advisory

FORMS YOU'LL SIGN

- Buyer Representation Agreement
- Foundation Advisory for Buyers
- Dual Agency Consent Agreement if and when applicable

Your agent explains each one before you sign.

MAKING AN OFFER

Your agent walks you through the key terms:

- Purchase price
- Deposits
- Financing
- Inspection considerations
- Requested seller concessions
- Buyer-agent compensation when applicable
- Proposed closing date
- Other terms or contingencies

Then your agent communicates and negotiates with the seller or seller's agent for you.

GET PRE-APPROVED FIRST

Pre-qualification, or ideally pre-approval, sets your price range and shows sellers you're ready. No lender? We'll recommend some; the choice is always yours.

COMPENSATION

Discussed before you tour. Your offer may ask the seller to contribute, but you remain responsible for what your Buyer Representation Agreement sets.

DUAL AGENCY

If you want a home your agent has listed, both buyer and seller must consent in writing first.

QUESTIONS? ASK YOUR AGENT.

Know what's happening, what's needed from you, and what comes next.

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A brief overview, not a complete guide to purchasing a home.

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